

PROVIDE PATIENT-SPECIFIC PRESCRIPTION BENEFIT INFORMATION AT THE POINT OF CARE

REAL-TIME PRESCRIPTION BENEFIT

INTRODUCTION

Real Time Prescription Benefit:

- **Delivers patient-specific drug benefit and cost information to the e-prescribing workflow**
- **Provides up-to-date patient-specific data into a provider's current workflow**
- **Prescribers and patients now have greater visibility into how prescriptions align with their benefits**
- **This cost transparency tool positively impacts medication adherence**

THE COST BURDEN ON PATIENTS IMPACTS HEALTH CARE DECISIONS

10%

OF PEOPLE WHO ABANDON MEDICATION
DO SO BECAUSE OF COST¹

97%

OF PHYSICIANS BELIEVE
THAT IT'S IMPORTANT
TO HAVE COST-
EFFECTIVE MEDICATION
ALTERNATIVES AT
THE POINT OF
PRESCRIBING³

MEDICATION NON-ADHERENCE COSTS

UP
TO **\$300 BILLION ANNUALLY**²

1. Truven Health Analytics-NPR Health Poll

2. Iuga A.O., McGuire M.J. Adherence and health care costs. Risk Manag. Healthc. Policy. 2014; 7: 35-44.
<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3934668/>

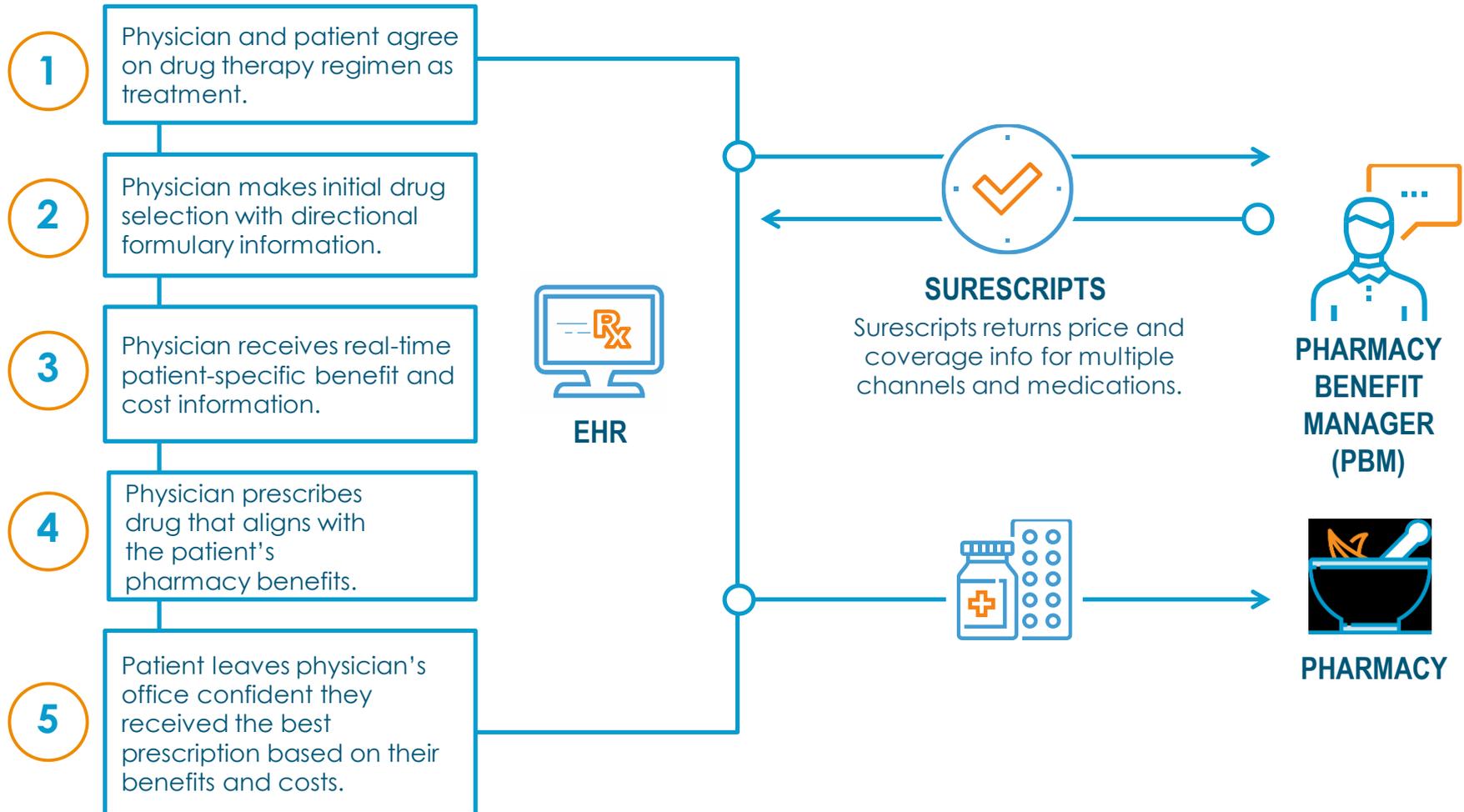
3. Surescripts/GLG Script Writing Technology Evaluation Survey, 2016

HELP PRESCRIBERS CHOOSE THE BEST MEDICATIONS FOR PATIENTS, THE FIRST TIME

What is presented with Real-Time Prescription Benefit?

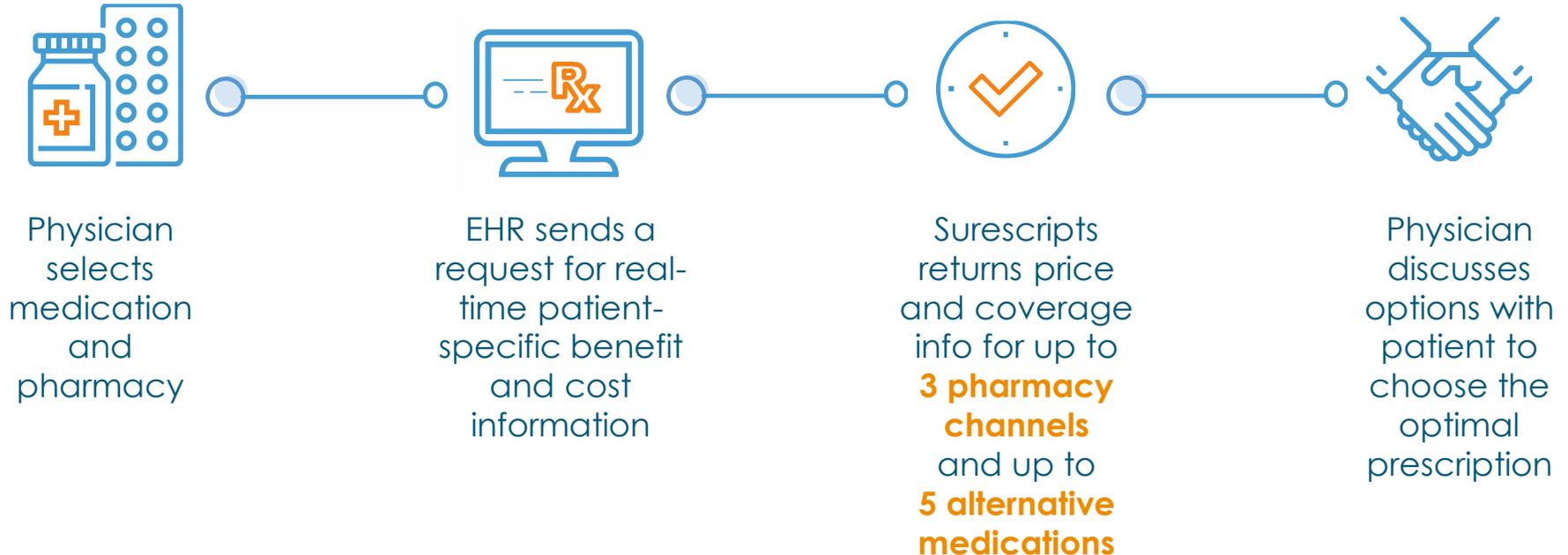
COVERAGE ALERTS	Age and quantity limits, prior authorization and step therapy
CHANNEL OPTIONS	Retail, mail order and specialty
MEMBER PAY DETAILS	Out-of-pocket, deductible
ALTERNATIVE DRUGS	Preferred formulary/lower cost options

HOW REAL-TIME PRESCRIPTION BENEFIT WORKS



HOW IT WORKS

Real-Time Prescription Benefit delivers actionable patient intelligence through a simple process within the EHR workflow.



REAL-TIME PRESCRIPTION BENEFIT DETAILED WORKFLOW

STEP 1:

Physician and patient agree on drug therapy regimen as treatment.



STEP 2:

The screenshot displays a medical software interface with the following elements:

- Navigation Tabs:** Drug Search (active), Favorites, Current Meds, Therapeutic.
- Search Bar:** Labeled 'Drug:' with the text 'Prometrium' entered.
- Search Results:** A dropdown list showing 'Prometrium 250 MG Tablet (On Formulary, Not...)', 'Progesterone 250 MG Tablet (On Formulary, Pref. Le...', and 'Aygestin 250 MG Tablet (On Formulary, Pref. Level 1...'. A blue arrow points to this list.
- Prescription Details:** Fields for 'SIG:' (Take 1 tablet by mouth once a day), 'Qty:' (30), 'Unit:' (Tablet), 'Refills:' (3), and 'Days:' (30). An 'Add Medication' button is located below these fields.
- Patient Information:** A box for 'Jane Doe' with DOB: 4/1/1966, Insurance: ABC Health Plan, and Alerts: (none). A profile picture placeholder is shown.
- Order Summary:** A box titled 'Order Summary (1)' containing 'Amitriptyline/Chlordiazepoxide 25-...'. To its right are buttons for 'Prior Authorizations (3)', 'Medication Adherence', and 'Specialty Enrollment'.
- Pharmacy:** A dropdown menu showing 'ABC Ph...'.
- Annotations:** A blue box at the bottom left states 'Prescriber enters script detail per their normal workflow.' with a blue arrow pointing to the prescription details. An orange box on the right states 'Once drug is selected, a Real-Time Prescription Benefit request is run to provide patient-specific pricing information.' with an orange arrow pointing to the 'Add Medication' button.

STEP 3:

The screenshot displays a medical software interface for a patient named Jane Doe. The interface includes a search bar for drugs, a patient information section, an order summary, and a table of medications with their respective costs. A red box highlights a tooltip for the 'Prometrium 250 MG Tablet' row, showing detailed cost information.

Patient Information: Jane Doe, DOB: 4/1/1966, Insurance: ABC Health Plan, Alerts: (none)

Order Summary (1): Amitriptyline/Chlordiazepoxide 25, Prometrium 250 MG Tablet, Qty: 30

Buttons: Prior Authorizations (3), Medication Adherence, Specialty Enrollment

Pharmacy: ABC Pharmacy, 123 Main Street (555) 555-5555

Alert	Drug Type	Drug	Retail (30 Day Supply) ABC Pharmacy	Retail (90 Day Supply) ABC Pharmacy	Mail-Order (90 Day Supply) ABC Pharmacy
PA	MedReq	Prometrium 250 MG Tablet	<input checked="" type="checkbox"/> \$133.28	<input type="checkbox"/> \$388.75	<input type="checkbox"/> \$361.75
	Alternative	Progesterone 250 MG Tablet	<input type="checkbox"/> \$5.00		<input type="checkbox"/> \$15.00
	Alternative	Aygestin 250 MG Tablet	<input type="checkbox"/> \$10.00		<input type="checkbox"/> \$25.00
			<input type="checkbox"/> \$7.00		<input type="checkbox"/> \$15.00

Estimated Patient Pay:
OOP Applied Amount: \$133.28
OOP Remaining Amount: \$3,490.00
Deductible Applied Amount: \$0.00
Deductible Remaining Amount: \$1,300

Detailed patient-specific information is available through a hover or click to provide cost transparency and detail for patient discussion.

STEP 4:

Drug Search | Favorites | Current Meds | Therapeutic

Drug:

- Prometrium 250 MG Tablet (On Formulary, Not)
- Progesterone 250 MG Tablet (On Formulary, Pref. Le
- Aygestin 250 MG Tablet (On Formulary, Pref. Level 1)

SIG:

Qty: **Units:**

Refills: **Days:**

Patient Information: Jane Doe
DOB: 4/1/1966
Insurance: ABC Health Plan
Alerts: (none)

Order Summary (1):
Amitriptyline/Chlordiazepoxide 25...
Progesterone 250 MG Tablet: Qty 9
Replacing: Prometrium 250 MG

Pharmacy:

Alert	Drug Type	Drug	Retail (30 Day Supply) ABC Pharmacy	Retail (90 Day Supply) ABC Pharmacy	Mail-Order (90 Day Supply) XYZ Pharmacy
PA	MedReq	Prometrium 250 MG Tablet	<input type="checkbox"/> \$133.28 ⓘ	<input type="checkbox"/> \$388.75 ⓘ	<input type="checkbox"/> \$361.75 ⓘ
	Alternative	Progesterone 250 MG Tablet	<input type="checkbox"/> \$5.00 ⓘ	<input checked="" type="checkbox"/> \$15.00 ⓘ	<input type="checkbox"/> \$15.00 ⓘ
	Alternative	Aygestin 250 MG Tablet	<input type="checkbox"/> \$10.00 ⓘ	<input type="checkbox"/> \$30.00 ⓘ	<input type="checkbox"/> \$25.00 ⓘ
	Alternative	Aygestin 500 MG Tablet	<input type="checkbox"/> \$7.00 ⓘ	<input type="checkbox"/> \$15.00 ⓘ	<input type="checkbox"/> \$15.00 ⓘ

If/when a preferred alternative drug is selected, a NewRx message can be generated for the preferred drug.

STEP 5:

**Patient leaves physician's office
confident they received the
optimal prescription based on
their benefits.**



HOW TO TALK ABOUT PRICING DATA

- Some of my patients have a hard time paying for all of their medications. Has the cost of your prescriptions been an issue?
- I am not seeing the response I would have expected from your medication. One thing that gets in the way for some of my patients is the cost—they might skip doses to make a prescription last longer, for instance. Would it be helpful if we tried to find a less expensive alternative?
- I know we've talked about using [drug name] to treat your [condition]. However, I think there might be some alternatives that would work well for you and cost less. I have a new solution that can show us that information. Let's review our options.
- I have this new system that allows me to check your insurance plan for alternative medications that may save you some money and work just as well. Let's take a look at the information together.
- I have a medication in mind, but before I prescribe it, I am going to check your insurance plan to check your out-of-pocket cost and see if there are any alternatives that would cost less and be just as effective. This takes a couple seconds, so we can review it together.

VALUE TO EHR



KEEPS USERS INSIDE EXISTING WORKFLOW

- Delivers information when it's needed
- Clear and concise benefits data



SHOWS PATIENT BENEFIT INFO AT THE POINT OF CARE

- Several viable prescription options
- Reliable information directly from the PBM



IMPROVES PATIENT AND PRESCRIBER SATISFACTION

- No surprises at the pharmacy
- Reduces costs
- Saves time

VALUE TO PHYSICIAN AND HEALTH SYSTEM



SHOWS PATIENT BENEFIT INFO AT THE POINT OF CARE

- Reliable info pulled directly from the PBM
- Several viable prescription options
- Integrates into existing EHR workflow



IMPROVES PHYSICIAN PRODUCTIVITY

- Delivers information when it's needed
- Clear and concise benefits data
- Reduces costs and increases efficiencies



INCREASES PATIENT AND PRESCRIBER SATISFACTION

- Increases medication adherence
- No surprises at the pharmacy
- Reduces pharmacy callbacks

The logo for Surescripts, featuring a white arc above the word "surescripts" in a lowercase, sans-serif font, with a registered trademark symbol (®) at the end. The entire logo is centered on a solid blue background.

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